



AUSTRALIAN GOLD, INC.

6270 Corporate Drive ~ Indianapolis, Indiana 46278-2900 ~ Phone 888-865-5108



Salon Co-op Advertising Claim Form

November 1, 2005 – October 31, 2006

This program is for Professional Indoor Tanning Salons. These salons can earn reimbursement for the exclusive advertising of Australian Gold® and/or Swedish Beauty®. The amount of reimbursement is based on the salon's advertising costs and the salon's yearly purchases (11-01-05 through 10-31-06) of Australian Gold and/or, Swedish Beauty lotions. **Please refer to your salon packet for claim dates and complete details.**

The categories and respective percentages are as follows:

- \$ Australian Gold lotion purchases earn a 4% advertising reimbursement
- \$ Swedish Beauty lotion purchases earn a 4% advertising reimbursement
- \$ Australian Gold, Inc. lamp purchases earn a 2% advertising reimbursement
- \$ Use of Wolff System logo in advertisements earn a 3% advertising reimbursement Wolff lamps
- \$ Volume Bonus will earn you a 3% advertising reimbursement for Australian Gold and/or Swedish Beauty lotion purchases totaling \$10,000 or more.
- \$ Your exclusive Australian Gold/Swedish Beauty advertisement must use approved AG/SB Logos and comprise of 15% of your advertisement.
- \$ Salons may submit claims quarterly for reimbursement

← Your total reimbursement percentage can be increased by 5% for the purchase of an ETS, Inc. bed/booth [28 lamp or higher and only one bed or booth can be claimed] The bed/booth must have been purchased between 11/01/05 and 10/31/06 (One bed per salon for chain salons) →

Note: The purchase price of the bed is not included in the salon's yearly purchases.

Please note that the Wolff System lamp rebate allows salons to earn a 3% advertising reimbursement on Wolff lamp purchases when the Wolff System Sun for Life logo is advertised with their Australian Gold and/or Swedish Beauty logos exclusively. The amount of reimbursement for advertising the Wolff logo is based on purchases of Wolff lamps from 11-1-05 to 10-31-06.

Salon Name _____

Salon Phone # _____

(Please include area code)

Mailing Address _____

Salon Owner _____

Email address _____

Primary Distributor _____

Are you a Premier Salon? _____

For information on the Premiere Salon Program, please contact your distributor!

Advertising Medium: _____

(radio, flyer, TV, post card, etc.)

Amount of Claim for Advertising: \$ _____

(please record the amount spent on advertising)

The following are **requirements** for your claim to be processed:

1. Copies of invoices, showing proof of purchase must follow this criterion: each invoice must be legible and include a date, invoice number, product(s) purchased, purchase price and your salon's name, as the customer. To be sure all your products are accounted for please highlight or mark the items you are claiming.
2. The **exclusive** advertisement(s) you are claiming for reimbursement [these ads must be readable—no proofs accepted]
3. Receipt(s) for the ad(s) you are claiming [these must show date of ads in public view between 11/1/2005 to 10/31/2006]
4. This form must be completed and have the owner's signature for validity.
5. An updated W-9 tax form, required by the IRS, must be on file at Australian Gold, Inc. You can download this form from our website at www.australiangold.com.
6. Australian Gold, Inc. will not pay on any claim under \$25.00.
7. The deadline to turn in paperwork and make claims is Dec 31, 2006.

Salon Owner Signature: _____

Date: _____

To ensure proper processing please mail all information, including the W-9 tax form to:

Australian Gold, Incorporated
Attn: Customer Service
6270 Corporate Drive
Indianapolis, IN 46278-2900



Sun for Life